

# SAP BYDESIGN GLOBAL TEMPLATE IMPLEMENTATION FOR CANTEL

Headquartered in New Jersey, USA, Cantel is a global leader in infection prevention products and services that improve outcomes and help save lives. Through an expansive portfolio of endoscopy, water purification and filtration, and healthcare disposables, Cantel helps millions of patients each year.

Cantel wanted to standardise their financial and sales reporting by implementing SAP ByDesign with a Global template at one of their Australian subsidiary in Victoria. This happened at the same time as implementing SAP S/4HANA at their USA office.

## PROJECT OVERVIEW:

### KEY CHALLENGES

- Define the global template because Australia is the first Cantel subsidiary to implement SAP ByDesign with a standardisation.
- Migrating legacy systems.
- Needing to standardise their material master data, but also allow for products which are bought and sold locally.
- Two very different time zones giving only a 4-6pm USA time slot for meetings with the Australian team.
- Local requirement for additional bespoke reports.

### ADDED BENEFITS FOR CANTEL

- Implementing revenue recognition.
- Becoming compliant with the new International Accounting Standards.
- Australia is now running using the rules for a global template, which means Cantel can add new countries in a more integrated way so they can run balance and P&L globally. Cantel already had implemented SAP ByDesign in three subsidiaries, but because

they were running separately the numbers weren't visible at a global level.

### PROJECT MILESTONES SUPPORTED BY UNITED VARS MEMBERS)

- 03/18: Project start USA ([Seidor](#))
- 08/18: Australia Go-Live ([DXC Oxygen](#))

### CUSTOMER INFORMATION

**Industry:** Healthcare  
**Products:** Infection prevention, water purification, products for dialysis and open-heart surgery  
**Employees:** 2690+ employees across 13 locations  
**Website:** [www.cantelmedical.com](http://www.cantelmedical.com)  
**Location:** Little Falls, New Jersey, USA  
**Solutions:** SAP ByDesign  
**Partner:** Seidor



### WHAT CANTEL HAD TO SAY?

“  
WE WENT TO A TWO-TIER ERP STRATEGY  
TO OPTIMIZE AND GAIN VISIBILITY INTO COUNTRY  
OPERATIONS, TO PROVIDE A RIGHT-SIZED SYSTEM  
TO COUNTRIES AND TO GAIN SPEED AND  
FLEXIBILITY IN HOW WE REDUCE THE NUMBER OF  
OPERATING ERPS AROUND THE WORLD AT CANTEL.

Mike Casey, Global IT lead | Cantel

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### UNITED VARS MEMBERS INVOLVED

- [Seidor, USA](#)
- [DXC Oxygen, Australia](#)



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