

SAP ERP Rollouts in BRICS Countries I: Russia

What You Need to Know About ERP Integration in Russia

	Business One	S/4HANA
Ideal company size	5 – 200 employees, primarily for subsidiaries of larger companies	More than 200 employees
Growth of business	For fast-growing businesses	For established and stable businesses
Business functions integration	Finance, Sales Management, CRM, Purchasing and Inventory Control, Production Planning, HR, Project Management, Procurement, Supply Chain Management	Finance, Supply Chain Management, R&D, Sourcing and Procurement, Sales Performance Management, HR and Payroll, Contract Management, Marketing
Subscription terms	Monthly subscription, based on the number of users	Enterprise edition: based on named users, plus a fixed amount of HANA memory Service edition and Professional Services edition: based on Project Revenues and Expenses per year Marketing edition: based on the number of Contacts in Customers
Industries	Consumer products, Industrial Machinery and Components, Professional Services, Retail, Wholesale distribution	Automotive, Engineering, Construction & Operations, Mill-building products, Mining, R&D, Chemicals, High Tech, Mill Paper and Packaging, Professional Services, Retail, Wholesale Distribution, Consumer Products, Industrial Machinery & Components, Mill-Metal, Public sector, Utilities
Additional features	Business intelligence, enhancement of company's agility, real-time analytics, and reporting	Data aging, business event handling, digital assistance, legal content management, real-time and complete analytics, machine learning

Table 1: Discrepancies between Business One and S/4HANA

TEAM **IDEA** [TeamIdea](#) is the Russian United VARs member which is an SAP Platinum Partner.