

CONVERSION FACTORIES NETWORK DELIVER PREDICTABLE, COST-EFFECTIVE SAP S/4 HANA BROWNFIELD MIGRATIONS

PRACTICE MAKES PREDICTABILITY AND PACE

- Migrating to SAP S/4 HANA can do much more than just tick the box for keeping your SAP platform in support.
- S/4 HANA's capabilities and flexible deployment options enable transformation to a more streamlined, robust, innovation ready enterprise.
- Migration is a big step. It's important that it's executed reliably and at pace to minimise business disruption, mitigate migration challenges, and start to realise benefits quickly.
- Timing is key to a vendor driven upgrade where many businesses are going through the same process, often competing for consultant resources.
- Predictability and pace come from practice; formalising experience of migrations into efficient, repeatable processes that can be applied to any similar migration to minimise rework, risk and costs.
- Brownfield migration of existing software modules is a repeatable process across enterprises, so it lends itself to a predictable, standardised process.

That's where conversion factories come in.

CONVERSION FACTORIES NETWORK DELIVER ASSURED SOFTWARE CONVERSION AT BEST COST AND PACE

- A Conversion Factory delivers the converted software components needed for the technical element of a migration.
- It uses standard templates and processes

developed and tuned over many similar migrations to maximise speed and efficiency, and cut through technical complexity.

- It decouples the repeatable technical conversion elements of the migration and enables them to be performed wherever in the world offers the best cost and turnaround time for the client.

WHAT MAKES A GOOD CONVERSION FACTORY NETWORK?

- A Conversion Factory Network must be able to deliver consistent, quality software conversions remotely, to predictable, optimised timescales and costs.
- It needs to be agile, efficient and well structured. This means baking experience into its delivery approach.
- As the Conversion Factory gains experience by repeating the same conversions on different upgrades, it speeds up and offers increasingly predictable processes and outcomes.
- This means that a Conversion Factory based approach can offer fixed and highly competitive pricing and turnaround times.
- Access to a global framework of Conversion Factories is a key differentiator for a Packaged Conversion provider.
- The provider can draw on this global set of resources to assure delivery meets customer needs; work can be offshored to the lowest cost location, and sharing expertise and experience increases each individual factory's delivery capability.



UNITED VARs CONVERSION FACTORY NETWORK

United VARs have a worldwide conversion factory network ensuring high-availability, best cost conversion factory capability for all our partners' clients.



UNITED VARs

To find out more about how United VARs partners can help you deliver your SAP S/4 HANA migration predictably and at pace, visit us at www.united-vars.com



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